

**TITLE:** Value Chain/Farmers' Cooperation Expert

**TERM:** Full-time

**START DATE/ TIME:** December 2016

**DURATION:** Two years with possibility of extension

**LOCATION:** Yerevan, Armenia with frequent travel to project implementation marzes of Armenia

**PROJECT OVERVIEW:** Shen NGO Program "Promoting inclusive horticultural value chains in Armenia, Georgia, Kazakhstan and Moldova" financed by IFAD is looking for a Value chain/farmers cooperation expert. The project is implemented simultaneously in Armenia, Georgia, Kazakhstan and Moldova being aligned to national governments policies.

The Project aims at improving smallholders' incomes from value chain integration through the sustainable use of collective actions. In particular the project aims to support producer/farmer groups (cooperatives), strengthen value chains that provide improved access to affordable, better quality agricultural inputs, consultancy, modern agricultural technologies to contribute to the development of rural areas and improve access to local and international markets.

**JOB RESPONSIBILITIES:**

Under the overall guidance and direct supervision of the Project Management, the incumbent will be responsible for

- analyzing development needs of farmer groups through holding regular meetings and discussions.
- implementing social mobilization guidelines that ensures the social mobilization process is oriented towards forming and developing self-sustained and viable community based cooperative
- Provision of substantial support in preparation and implementation of the Value Chains business models and business plans for the farmer groups/cooperatives (10 cooperatives)
- Organizing and facilitating the registration process of Cooperatives, including support in writing of Cooperative Charter, advising on administrative, accounting and other required operational procedures;
- Conducting field visits to monitor the compliance of the set forth implementation guidelines and procedures;
- Mobilizing groups for participation at the trainings and other events organized by the Project;
- Perform other related duties as assigned.

**REQUIRED QUALIFICATIONS:**

**Education:**

- Advanced University Degree in Economics, Business administration, or other related field.

**Experience:**

- The candidate should have at least 3 years' experience in livelihoods development, private sector development, cooperative development related work;
- Proven ability to develop business plan, livelihood analysis, policy analysis on cooperatives and livelihood sector;
- Demonstrated track record of developing and supporting cooperatives in rural areas and ability to design and implement agriculture/ non-agriculture-based livelihood development, micro-enterprise development strategies and activities;

- Sound understanding of the sustainable livelihoods development approaches;

**Skills:**

- Good knowledge of cooperative development issues in Armenia;
- Good knowledge of relevant legislations;
- Good knowledge of procedures for creation and registration of local organizations (cooperatives)
- Good communication skills and teamwork;
- Good presentation skills

**Computer skills:**

- Proficiency in computer skills (Microsoft Word, Excel, PowerPoint, etc.)

**Languages:**

- Fluency in Armenian, working knowledge of English and Russian languages.

**REMUNERATION/ SALARY:** Negotiable

**APPLICATION PROCEDURES:** Interested candidates should send a complete CV to: [info@shen.am](mailto:info@shen.am). The candidates should indicate the vacancy they are applying for in the subject line. Only short-listed candidates will be contacted.

**OPENING DATE:** 10 November 2016

**APPLICATION DEADLINE:** 25 November 2016

**ABOUT COMPANY:** For more information about Shen NGO, please visit: [www.shen.am](http://www.shen.am)